



Ashi & Bushnag Company

for Contracting

(A Closed Joint-Stock Company)

COMPANY PROFILE

Introduction and Experience

In 1980 **Ashi & Bushnag Co.** was founded in Jeddah, Kingdom of Saudi Arabia focusing on Civil Construction, Maintenance, Electromechanical and trading as major business activities.

Ashi & Bushnag Co. awarded grass route projects contracts varies from hotels, residential housing & private villas , government sector schools and hospitals, parking lots, roads and underground reservoirs swimming pools, office buildings, manufacturing & conversion industries factories, and industrial facilities. The subject projects were built per the latest state of art following different local and international standards such as: ISO 9001, American Standards, British Standards, Saudi Aramco Engineering Standards (SAES's) and SASO.

Ashi & Bushnag Co. achieved customer satisfaction throughout commitment to QA / QC, Health, Safety & Environmental established programs, timeframe execution schedules, good communication and talent taskforce.

The company operations increased within the past years and recognized as one of the local leading contractor in Saudi Arabia. Currently, our diverse portfolio encompasses energy, communications, oil and gas, petrochemical and government services. We have projects in several locations Kingdom wide. No matter how challenging a project or how remote its location, chances are **Ashi & Bushnag Co.** can handle it. That's because we bring a supreme combination of knowledge, skill, experience, and customer commitment to every job.



KEY PERSONNEL

NAME	PRESENT POSITION	YEARS OF EXPERIENCE
Engr. Taha Fahmy Mansour	President	52
Engr. Ibrahim M. Abdulhafez	Vice President	48
Engr. Melegi Ahmed Attia	Technical Department Manager	22
Mr. Mohammed F. Mansour	Director, Finance	36
Engr. Soliman Albagory	Yanbu Area Manager	20
Engr. Mahmoud Elafi	Eastern Area Manager	24



ABC Vision

Ashi & Bushnag Co. Vision is to be one of the Gulf Communities Countries (GCC) Contractors leaders in Civil, Energy, Oil & Gas and Petrochemical turnkey Projects business throughout our unique services and talent staff.

ABC Mission

Ashi & Bushnag Co. is one of Saudi Arabia and Middle East fast growing Engineering and Construction Company. We provide varieties of services through our head office in Kingdom of Saudi Arabia – Jeddah to pursue clients' satisfaction in energy industries. We tackled each challenge with safe, reliable and innovating solutions. We empowered and entrust our multi-local teams in Jeddah, Yanbu, Madina and other locations to provide sustainable development for our company and for the communities where we serve. Our wide range of services will start from projects visibility & value engineering studies to turnkey projects.

Our **Mission** is to provide client satisfaction throughout different varieties of Engineering, Fabrication, Installation, Construction and Maintenance taking into consideration our Arab & Islamic ethics.

MAJOR CLIENTS:

Saudi Aramco Co.
شركة ارامكو السعودية



**Royal Commission For
Yanbu And Jubail**
الهيئة الملكية



**King Abdullah University of Science
and Technology**
جامعة ملك عبدالله بالثول



King Abdullah Sports City
مدينة الرياضة الملك عبدالله



King Abdullah Economic City
المدينة الاقتصادية الملك عبدالله



**Yanbu Aramco Sinopec Refining
Company (YASREF) Ltd.**
شركة ياسرف - شركة ينبع أرامكو سينوبك
للتكرير



Petro Rabigh Industries
شركة بترو رابغ



Gulf Data Hub Co.
الشركة البيانات الخليج



Red Sea Marketing Co.
شركة أسواق البحر الأحمر



Jeddah Municipality
أمانة جدة





MAAD International Co.
شركة معاد العالمية



Al Ahsa Municipality
أمانة الأحساء



Saudi National Bank
(Former NCB)
البنك الأهلي السعودي



Saudi Electricity Co.
الشركة السعودية للكهرباء



**Islamic University Madina Al
Munawara**
الجامعة الإسلامية بالمدينة المنورة



Azad Properties
أزاد العقارية





ABC is committed to:

- Ensure Providing high quality services and ultimate end product.
- Provide environmentally friend and safe work place to employees' and clients.
- Capitalize the company assets by selecting the best in the market manpower, material, tools and equipment.
- Contribute positively to the local community by developing economy.
- Provide high quality goods either from our end or through our success partners.
- Optimize our resources and maximize our clients' profits in projects management, commitment to timeframe work schedules and high quality projects execution plans.
- Encourage carrier growth and empower our employees', partners and coworkers to achieve customer satisfaction.

Projects Management & Engineering Services

In more than Thirty (30) years ABC challenge the assigned tasks to be one of the GCC contractors' leaders in projects construction and engineering services. To achieve the company goals ABC is following the latest state of the art technology for engineering and construction projects kingdom wide. Dealing with multinational companies and based on our experience in the local market, we know how to manage all aspects of even the most complicated project, from engineering to procurement to construction and completion. We also are experts at resolving conflicts and identifying issues before they become problems. Our teams focus on the overall picture, establishing priorities and coordinating activities and participants to ensure quality projects that are delivered safely, on time, and within budget. Material Procurement, Vendors and Suppliers ABC is committed to provide the right goods and services, at the right time, at the lowest cost. ABC has the know how to procure the best in class material either from our end or through our success partners, vendors &



suppliers in the local and international markets. We have the experience, the tools, and the proficiency to make it work. By providing integrated, reliable, and cost-efficient supply chain management services, we help ensure the success of projects regardless is it large or small.

The Management of ABC is committed to:

- Manage Health, Safety and Environment.
- Provide safe working environment for all the company's employees.
- To define and implement safe working practices and to provide information on control measures for hazards in different workplaces.
- Eliminate all incidents which could result in personal injury, company assets and Client's property damage, occupational health problems or adverse effect on the environment.
- Develop a safe culture supported by training and publicity, which will result in the sharing of this commitment at all levels in ABC.
- Provide the resources for organizing and controlling activities within the organization for an effective health, safety and environment policy.
- Provide all possible support to achieve the targeted goals of zero incidents and injuries.

Work Experience

✓ **Building Construction Projects**

- Building Construction Projects to be performed in Saudi Arabia.
 - The type of work will mainly consist of as follows:
 - Building Construction projects will mainly consist of construction of Residential, Hotels, office buildings, hospitals, clinics, laboratories, pre-engineered buildings and shops.
 - We furnish all labour, equipment and material required to perform the work.

✓ **Site Development Projects**

- Site Development & Utilities Projects performed in Saudi Arabia



- The type of work will mainly consist of as follows:
- Civil
 - Sites and roads grading, initial and permanent asphalt pavements, water and sanitary sewer distribution systems, grading and planting of public parks, walkways, curbs and gutters.

Electrical

- Primary and secondary electrical distribution system, telephone distribution system, streets and parks lighting and automated traffic signals.

✓ **General Maintenance Projects**

- Performed General Plant Maintenance Services (maintenance, renovation & repair) in Saudi Arabia:
 - Structural and non-structural surface preparation and painting
 - Structural and non-structural fabricated repair and/or replacement
 - Pipe & pipeline removal, fabrication, replacement and repair
 - Civil work
 - Electrical maintenance & installation
 - Instrumentation maintenance & installation
 - Mechanical repair and/or replacement of equipment, valves, etc.
 - Hydro test work

✓ **Electrical & Instrumentation Projects**

- Performed to develop and upgrade for Electrical and Instrumentation (E & I) and Substation/ Distribution to be performed in Saudi Arabia.
 - The type of work generally required for Electrical and Instrumentation (E & I) and Substation/Distribution Construction projects will mainly consist of construction of Electrical Substations, Power distribution grids, installation of transformers and circuit breakers and all associated instrumentation.



Company Head Office and Contact Information

ENGR. TAHA FAHMY MANSOUR

Position: President

Email: t.fahmy@ashibushnag.com.sa

ENGR. IBRAHIM M. ABDULHAFEZ

Position: Vice President

Email: executive@ashibushnag.com.sa

OFFICE TELEPHONE: 966 (12) 6673087

FAX: 966 (12) 6650362

COMPANY EMAIL: abc@ashibushnag.com.sa

CORPORATE HEAD OFFICE:

HAIL AL RUWAIS, P.O.B 9934, JEDDAH 21423 – SAUDI ARABIA



COMPANY HEAD OFFICE LOCATION & ADDRESS

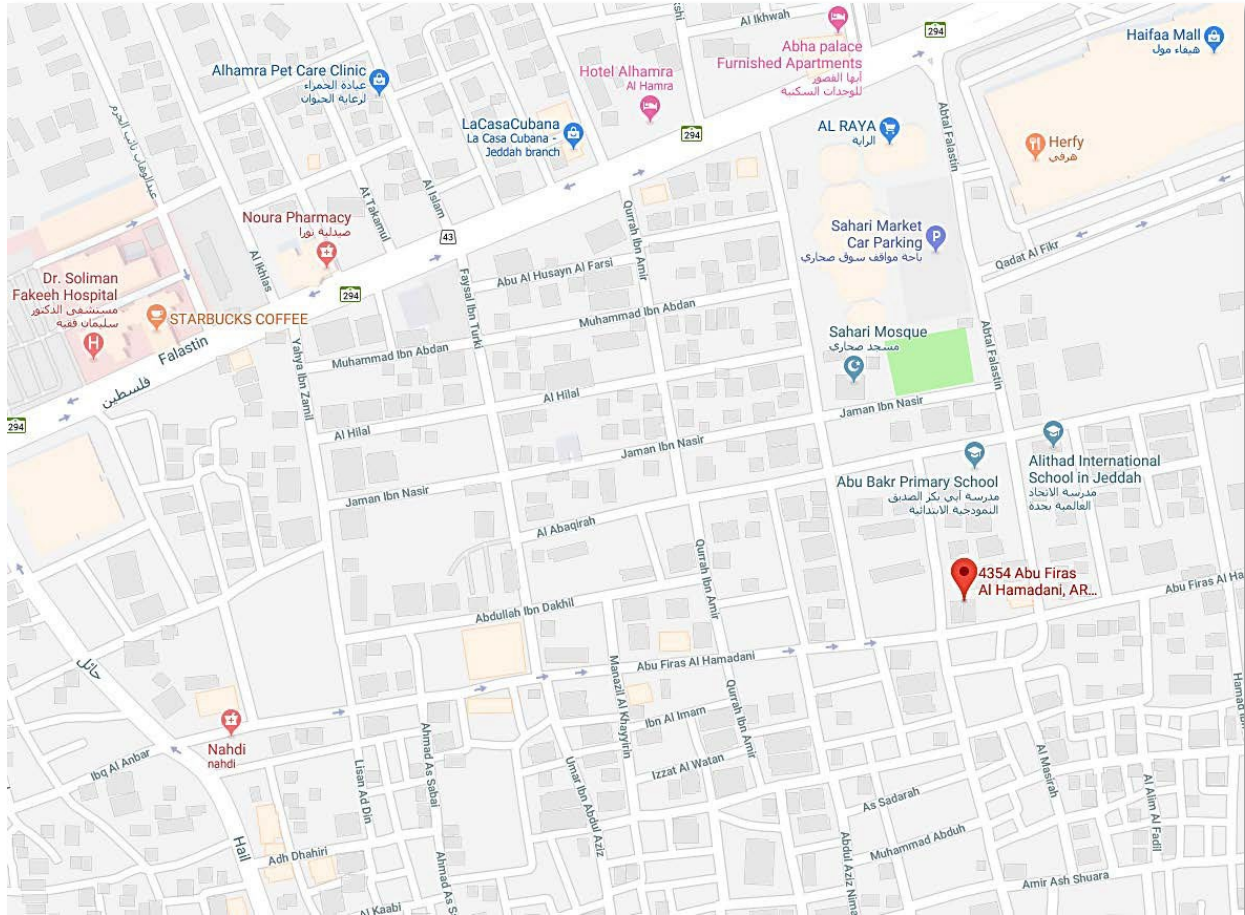
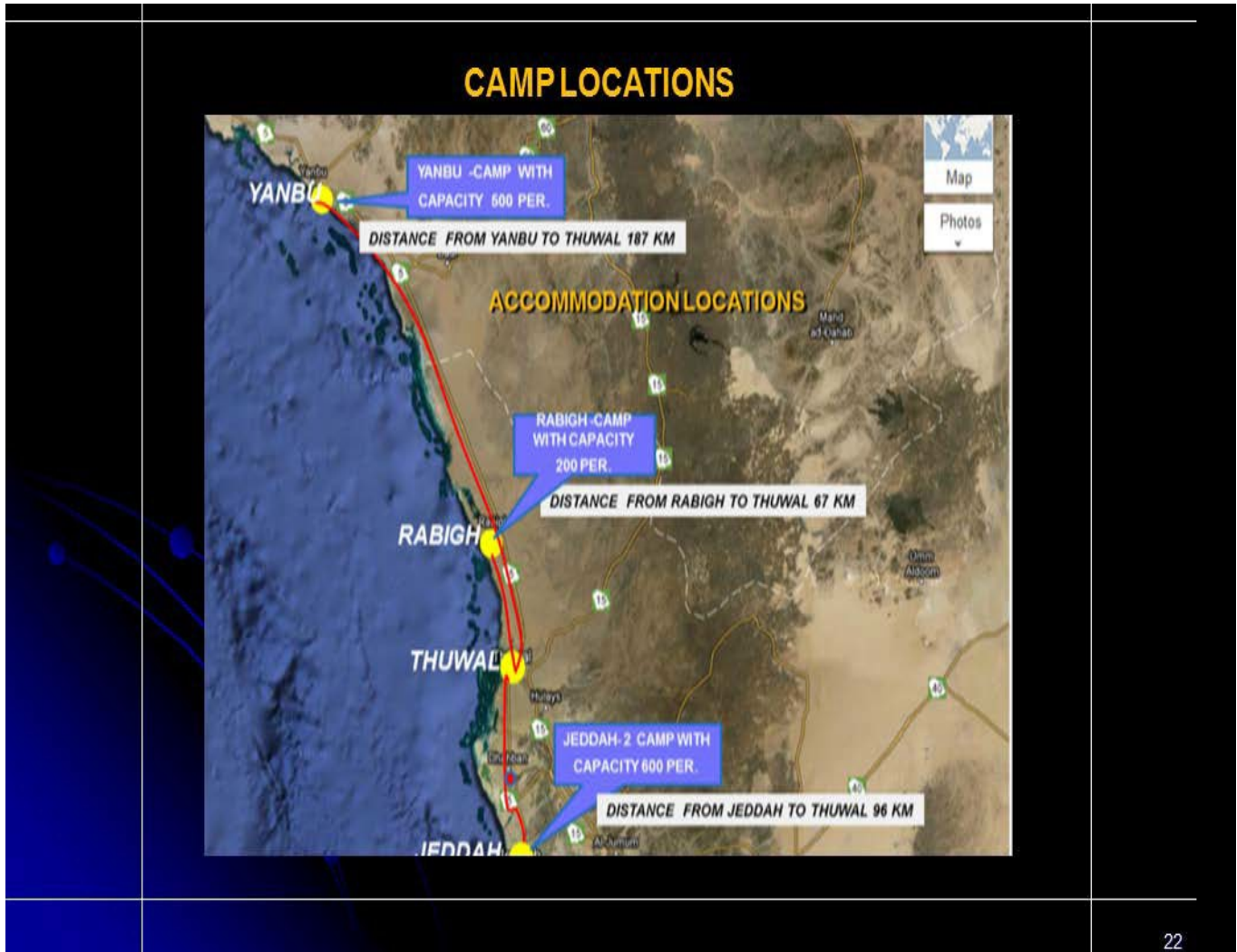






Figure 1 – Jeddah Office Location map

ACCOMMODATION LOCATIONS



Logistics	Camp Location
	Jeddah 2 Camps
600 Capacity	
Average of 90% Utilization	

Logistics	Camp Location
	Yanbu Camp
500 Capacity	
Average of 90% Utilization	

<p>Logistics</p>	<p>Camp Location</p>
	<p>Rabigh Camp</p>
	
<p>200 Capacity</p>	
<p>Average of 95% Utilization</p>	
	

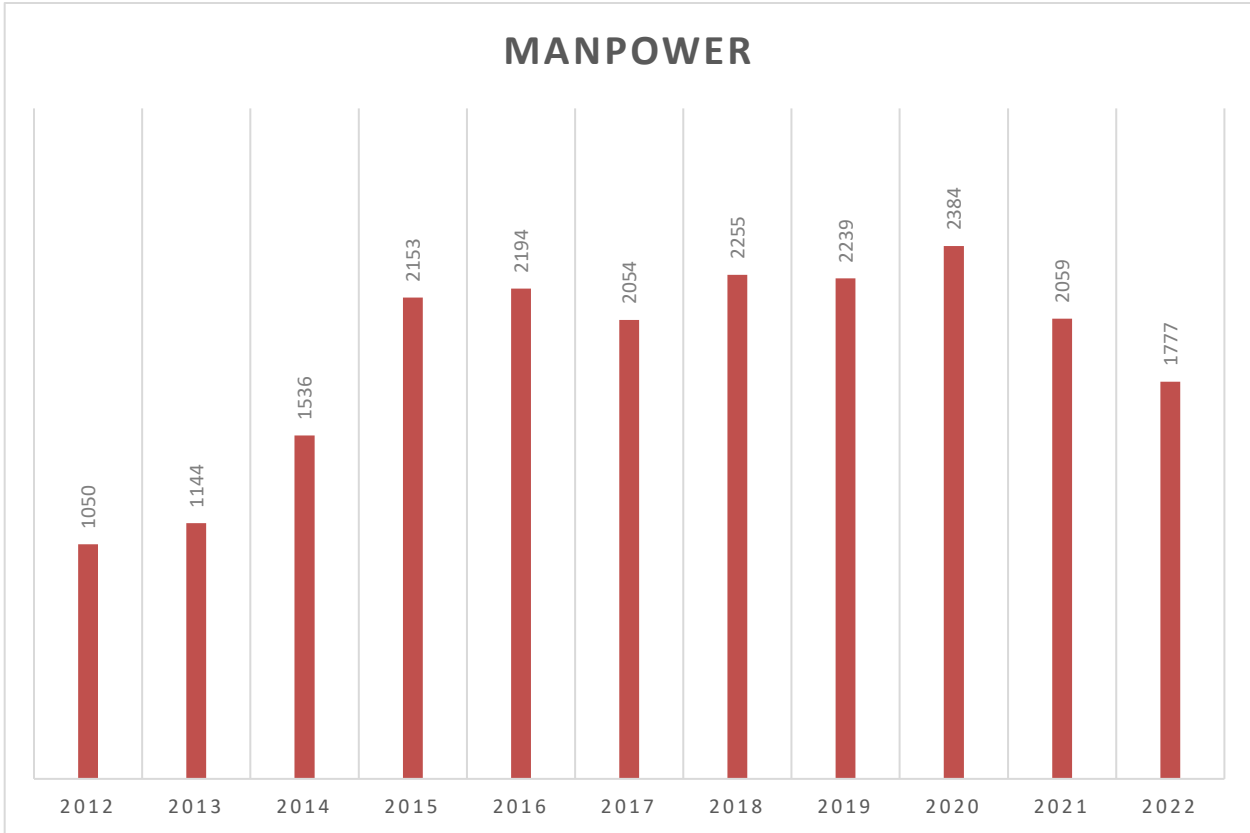


Workers' Accomodation Facilities

<i>Accommodation Type</i>	<i>Capacity</i>	<i>Location</i>	<i>Status</i>
Villa	645	Jeddah Region	Owned
Villa	55	Makkah Region	Owned
Villa	144	Rabigh and Thuwal	Owned
Villa	660	Yanbu Area	Owned
Portacabins	250	Al Ahsa, Dammam, and misc. areas	Leased
Portacabins	40	Deferred Area	Leased



Trend of Manpower Growth within last 10 years:





ABC COMPANY FINANCE OVERVIEW

All ABC banking operations are controlled through established ***Finance & Banking Operations Department***. A department financial service includes reporting, timely feedback on the achievement of operational or strategic goals, and compliance with laws and regulations. ABC company resources are directed, monitored, and measured by the company management to ensure achieving seated goals.

The following list of banks can provide financial inquiries regarding *Ashi & Bushnag Co.:*

- **Saudi National Bank** بنك الأهلي السعودي
Title: Ashi & Bushnag Company
IBAN #: SA67 1000 0062 2161 3100 0205
Jeddah Corporate – Saudi Arabia
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MAJOR VENDORS

VENDOR	DESCRIPTION
ARABIAN BUILDING SUPPORT & REHABILITATION CO., LTD (ABSAR)	Waterproofing & Thermal Insulation
BMC-ISAM KABANNI & PARTNERSHIP FOR CONSTRUCTION & MAINTENANCE CO., LTD.	Waterproofing & Thermal Insulation
AL-ZAIDY READY-MIX CONCRETE	Screed Concrete
AL-REDWAN READY MIX CONCRETE	Screed Concrete
JOTUN SAUDI ARABIA	Paints
AL-ZAIDY CEMENTITIOUS PRODUCT	Masonry Blocks
PAMAS EST. FOR CONTRACTING	Toilet Partition
AL-MANASHY DOORS COMPANY	Steel & Hollow Metal Doors
ROOT GROUP ARABIA COMPANY	MADA Gypsum, AFICO Rockwool Insulation, A-Metal Ceiling, Partition & Fixing System
AL-ZAIDY READY-MIX CONCRETE	Proposed Mixed Design
Al-Fanar Company	RMU & Dry Transformers
Next Wave Technology	Parking Solution
KONE Areeco Ltd.	Elevators & Escalator
Al-Ittefaq Steel Products Co.	Steel Rebar
Saudi Basic Industries Cooperation (SABIC)	Steel Rebar
Arabian Soil Contractors	Soil Investigation Geotechnical & Engineering Report
Al-Fanar Company	Low Voltage Panel
Schindler Olayan Elevators Company	Elevators & Escalator
Wharan Global Est.	Termite Control
National Lighting Company	Lighting Fixtures
Electric House	Earthing & Lightning System



Arabian Plastic Manufacturing Co. Ltd.	PVC & CPVC ASTM Standard Pipe Fittings
Saudi Cast Company	Floor Drain
Saudi Company for Specialized Materials	Epoxy Flooring
Al Salem Johnson Controls	Packaged Air Conditioners, Ducted Split Unit & Split Units
Fosam Company Limited	Epoxy-arylate-based resin cartridge System for Anchoring, bonding & Repairing
SELA for Power, Automation & Safety System	Uniton, Public Address System, Notifier, Fire Alarm System Vicon, IP CCTV System
Saudi Ceramic Company	European Water Closet Urinal, Lavatory pedestal Wall Hung Type
Hempel Paints (Saudi Arabia) W.L.L.	Emulsion Paint
NAFFCO	Fire Fighting System, Sprinkler System, HDPE Pipes & Installation Materials
Sultan Stainless Steel & Steel Decoration	Stainless Steel Handrails
Saudi Anfal Factory for Automatic Doors & System	Shutter Door
Nabeel Mohammad Ali Abbas	Architectural Drawings, Mechanical Drawings, Electrical Drawings, Structural design beam supporting pre cast unit
Mada Gypsum Company (MGC)	Metal Corner Tape, Fiber Joint Tape, Glasswool Insulation